

Q3, 2017

CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

WE ARE DEPENDABLE.

Interim Condensed Consolidated Statements of Financial Position

(unaudited, thousands of Canadian dollars)

	Sept	December 31, 2016			
ASSETS					
Current assets					
Cash and cash equivalents	\$	1,066	\$	-	
Accounts receivable		18,495		18,451	
Income tax receivable		1,897		-	
Prepaid expenses and deposits		2,722		1,472	
Linen in service		14,423		11,511	
		38,603		31,434	
Property, plant and equipment (note 4)		138,457		113,258	
Intangible assets		1,936		3,141	
Goodwill		20,456		20,456	
	\$	199,452	\$	168,289	
LIABILITIES					
Current liabilities					
Accounts payable and accrued liabilities	\$	16,881	\$	16,270	
Income taxes payable		-		596	
Dividends payable to shareholders		958		802	
		17,839		17,668	
Long-term debt (note 5)		-		25,800	
Unamortized lease inducements		2,116		1,863	
Deferred income taxes		7,089		6,286	
	\$	27,044	\$	51,617	
SHAREHOLDERS' EQUITY					
Share capital		165,640		109,390	
Contributed surplus		2,578		1,944	
Retained earnings		4,190		5,338	
	\$	172,408	\$	116,672	
Contingencies and commitments (note 6)	\$	199,452	\$	168,289	

Interim Condensed Consolidated Statements of Earnings & Comprehensive Income

(unaudited, thousands of Canadian dollars, except share and per share amounts)

	 Three Months Ended September 30,				Nine Mont Septem			
	2017		2016	2017		 2016		
Revenue	\$ 43,598	\$	41,557	\$	123,050	\$ 119,838		
Expenses								
Wages and benefits (note 13)	17,799		17,164		50,735	48,948		
Linen	4,613		4,336		13,533	13,096		
Utilities	2,526		2,569		7,571	7,268		
Delivery (note 13)	4,495		4,248		12,803	11,935		
Occupancy costs	1,581		1,439		4,705	4,022		
Materials and supplies	1,404		1,297		4,103	3,506		
Repairs and maintenance	1,368		1,189		3,959	3,586		
Corporate	1,701		1,777		6,073	 5,648		
	35,487		34,019		103,482	 98,009		
EBITDA	8,111		7,538		19,568	 21,829		
Other expenses								
Depreciation of property, plant and equipment (note 4)	2,840		2,320		8,063	6,797		
Amortization of intangible assets	373		428		1,205	1,362		
Finance expense (recovery)	101		(11)		347	492		
Loss on disposal of property, plant and equipment	-		-		36	19		
	3,314		2,737		9,651	8,670		
Earnings before income taxes	4,797		4,801		9,917	13,159		
Current income tax expense	576		1,197		1,400	3,065		
Deferred income tax expense	803		190		1,512	764		
Income tax expense	1,379		1,387		2,912	3,829		
Net earnings and Comprehensive income	3,418	· ·	3,414		7,005	 9,330		
Net earnings per share:								
Basic	\$ 0.36	\$	0.43	\$	0.79	\$ 1.17		
Diluted	\$ 0.36	\$	0.43	\$	0.79	\$ 1.17		
Weighted average number of shares outstanding:								
Basic	9,510,725		7,957,428		8,869,971	 7,951,796		
Diluted	9,547,538		7,990,865		8,907,010	7,972,568		

Interim Condensed Consolidated Statements of Changes in Equity

(unaudited, thousands of Canadian dollars)

	1	otal Share Capital	(Contributed surplus	Retained earnings	Total equity
As at January 1, 2017	\$	109,390	\$	1,944 \$	5,338	\$ 116,672
Net earnings		-		-	7,005	7,005
Net proceeds from common shares issued (note 12)		55,000		-	-	55,000
Deferred income tax impact of share issuance (note 12)		709		-	-	709
Dividends declared (note 7)		-		-	(8,153)	(8,153)
Employee share based compensation expense		-		1, 175	-	1,175
Shares vested during the period		541		(541)	-	-
As at September 30, 2017	\$	165,640	\$	2,578 \$	4,190	\$ 172,408

	_	tal Share Capital	Contributed surplus	Retained earnings	Total equity
As at January 1, 2016	\$	108,079	1,737	3,424 \$	113,240
Net earnings		-	-	9,330	9,330
Net proceeds from common shares issued		-	-	-	-
Dividends declared (note 7)		-	-	(7,206)	(7,206)
Employee share based compensation expense		-	1,150	-	1,150
Shares vested during the period		475	(475)	-	-
As at September 30, 2016	\$	108,554	2,412 \$	5,548 \$	116,514

Interim Condensed Consolidated Statements of Cash Flow

(unaudited, thousands of Canadian dollars)

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2017		2016		2017		2016	
OPERATING ACTIVITIES								
Net earnings	\$ 3,418	\$	3,414	\$	7,005	\$	9,330	
Depreciation of property, plant and equipment (note 4)	2,840		2,320		8,063		6,797	
Amortization of intangible assets	373		428		1,205		1,362	
Lease inducements, net of amortization	(5)		(39)		253		(115)	
Fair value loss on derivative instrument Employee share based compensation expense	- 276		(171) 337		- 1,175		- 1,150	
Loss on disposal of property, plant and equipment	- 2/0		-		36		1,130	
Deferred income taxes	803		190		1,512		764	
	7,705		6,479		19,249		19,307	
Change in non-cash working capital items (note 8)	(3,917)		1,102		(6,864)		(858)	
Cash provided by operating activities	3,788		7,581		12,385		18,449	
FINANCING ACTIVITIES								
Net (repayment) proceeds of revolving debt	-		3,086		(25,800)		7,989	
Net (costs) proceeds from issuance of common shares	(6)		-		55,000		-	
Dividends paid to shareholders	(2,875)		(2,408)		(7,997)		(7,203)	
Cash (used in) provided by financing activities	(2,881)		678		21,203		786	
INVESTING ACTIVITIES								
Purchase of property, plant and equipment	(5,154)		(8,259)		(32,522)		(19,236)	
Proceeds from disposal of property, plant and equipment	-		-		-		1	
Cash used in investing activities	(5,154)		(8,259)		(32,522)		(19,235)	
Change in cash and cash equivalents during the period	(4,247)		-		1,066		-	
Cash and cash equivalents, beginning of period	5,313		-		-		-	
Cash and cash equivalents, end of period	\$ 1,066	\$		\$	1,066	\$	-	
Supplementary cash flow information	_							
Interest paid	\$ 67	\$	280	\$	448	\$	423	
Income taxes paid	\$ 2,001	\$	1,073	\$	3,893	\$	3,116	

(unaudited, thousands of Canadian dollars except share and per share amounts, three and nine months ended September 30, 2017 and 2016)

K-Bro Linen Inc. (the "Corporation" or "K-Bro") is incorporated in Canada under the Business Corporations Act (Alberta). The Corporation and its wholly owned subsidiaries provide a range of linen services to healthcare institutions, hotels and other commercial accounts that include the processing, management and distribution of general linen and operating room linen. The Corporation provides services from nine processing facilities in eight major cities across Canada from Victoria, British Columbia to Québec City, Québec and two distribution centres in Saskatchewan.

The Corporation's common shares are traded on the Toronto Stock Exchange under the symbol "KBL". The address of the Corporation's registered head office is 14903 – 137 Avenue, Edmonton, Alberta, Canada.

These unaudited interim condensed consolidated financial statements were approved and authorized for issuance by the Board of Directors ("the Board") on November 9, 2017.

1 Basis of Presentation

These unaudited interim condensed consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") and Canadian Generally Accepted Accounting Principles ("GAAP"), as applicable to interim financial reports including IAS 34, Interim Financial Reporting, and should be read in conjunction with the annual consolidated audited financial statements for the year ended December 31, 2016 which have been prepared in accordance with IFRS, as issued by the International Accounting Standards Board, and GAAP as issued by CPA Canada. The accounting policies followed in these unaudited interim condensed consolidated financial statements are consistent with those of the previous year, except as described below.

2 Significant accounting policies adopted January 1, 2017

On January 1, 2017 the Corporation adopted the amendments to IAS 7, Statement of Cash Flows, and amendments to IAS 12 Recognition of Deferred Tax Assets for Unrealized Losses. IAS 7 was amended to improve information provided to users of financial statements about an entity's financing activities. IAS 12 was amended to provide further clarity and examples in the practice around the recognition of a deferred tax asset that is related to a debt instrument measured at fair value. Adoption of the amendments did not result in any changes to the presentation or disclosures in the financial statements.

3 New Standards and interpretations not yet adopted

The following standards have been issued but have not yet been applied in preparing the interim condensed consolidated financial statements.

• IFRS 15, Revenue from Contracts with Customers, was issued in May 2014 by the IASB and supersedes IAS 18, "Revenue", IAS 11 "Construction Contracts" and other interpretive guidance associated with revenue recognition. IFRS 15 provides a single model to determine how and when an entity should recognize revenue, as well as requiring entities to provide more informative, relevant disclosures in respect of its revenue recognition criteria. IFRS 15 is to be applied prospectively and is effective for annual periods beginning on or after January 1, 2018, with earlier application permitted. The new standard introduces expanded disclosure requirements. These are expected to change the nature and extent of the Corporation's disclosures. The Corporation is in the process of evaluating the impact that IFRS 15 may have on the financial statements, and has not yet determined to what extent the new standard will affect EBITDA, net earnings and classification of cash flows. The Corporation is progressing on its assessment of the impact that

(unaudited, thousands of Canadian dollars except share and per share amounts, three and nine months ended September 30, 2017 and 2016)

the new standard will have on its consolidated financial statements, including the timing of revenue recognition under the new model and enhanced disclosure requirements. The Corporation is also in the process of assessing its policies and procedures to estimate variable consideration. The Corporation currently intends to select the modified retrospective approach with results in the cumulative effect of adoption recognized at the date of initial application.

- IFRS 9, Financial Instruments, was issued in July 2014 by the IASB and supersedes IAS 39, "Financial Instruments: Recognition and Measurement". IFRS 9 addresses the classification, measurement and recognition of financial assets and financial liabilities. IFRS 9 retains but simplifies the mixed measurement model and establishes three primary measurement categories for financial assets: amortized cost, fair value through OCI and fair value through P&L. IFRS 9 is to be applied prospectively and is effective for annual periods beginning on or after January 1, 2018, with earlier application permitted. The Corporation is in the process of evaluating the impact that IFRS 9 may have on the financial statements, including assessing the impact, if any, that the new expected credit-loss impairment model may have on accounts receivable and the new enhanced disclosure requirements.
- IFRS 16, Leases, was issued in January 2016 and applies to annual reporting periods beginning on or after January 1, 2019. IFRS 16 specifies how an IFRS reporter will recognize, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognize assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessors continue to classify leases as operating or finance, with IFRS 16's approach to lessor accounting substantially unchanged from its predecessor, IAS 17. The Corporation is in the process of evaluating the impact that IFRS 16 may have on the financial statements. The standard will affect primarily the accounting for the Corporation's operating leases. The Corporation has not yet determined to what extent these commitments will result in the recognition of assets and liabilities for future payments and how this will affect EBITDA, net earnings and classification of cash flows.
- On June 20, 2016 the IASB issued an amendment to IFRS 2 "Share based Payment" addressing three classification and measurement issues. The amendment clarifies the measurement basis for cash-settled, share based payments and the accounting for modifications that change an award from cash-settled to equity settled. It also introduces an exception to the principles in IFRS 2 that will require an award to be treated as if it was wholly-equity settled, where an employer is obliged to withhold an amount for the employee's tax obligation associated with a share based payment and pay that amount to the tax authority. The Corporation is in the process of evaluating the impact that the amendment may have on the financial statements. The amendments are effective for periods beginning on or after January 1, 2018.

(unaudited, thousands of Canadian dollars except share and per share amounts, three and nine months ended September 30, 2017 and 2016)

4 Property, plant and equipment

	L	and	В	uildings		undry .(1)		Office Equipment	Delivery Equipment		Computer Equipment		Leasehold	9	Spare Parts		Total
Year ended, December 31, 2016					Equi	oment ⁽¹⁾		Equipment	Equipment		Equipment	Im	provements ⁽²⁾				
Opening net book amount	\$	2,454	\$	17,964	\$	54,316	\$	341	\$ 266	\$	539	\$	11,834	\$	427	\$	88,141
Additions	·	· -		281		21,464	Ċ	71	60	·	208		12,242	·	136		34,462
Disposals		-		-		(107)		-	(3)		-		· -		-		(110)
Depreciation charge		-		(980)		(6,056)		(108)	(73)		(370)		(1,648)		-		(9,235)
Closing net book amount	\$	2,454	\$	17,265	\$	69,617	\$	304	\$ 250	\$	377	\$	22,428	\$	563	\$	113,258
At December 31, 2016																	
Cost	\$	2,454	\$	19,012	\$	110,175	\$	710	\$ 683	\$	1,279	\$	32,065	\$	563	\$	166,941
Accumulated depreciation		-		(1,747)		(40,558)		(406)	(433)		(902)		(9,637)	1	-		(53,683)
Net book amount	\$	2,454	\$	17,265	\$	69,617	\$	304	\$ 250	\$	377	\$	22,428	\$	563	\$	113,258
Period ended, September 30, 2017																	
Opening net book amount	\$	2,454	\$	17,265	\$	69,617	\$	304	\$ 250	\$	377	\$	22,428	\$	563	\$	113,258
Additions				1		29,167		49	17		313		3,639		112		33,298
Disposals						(36)											(36)
Depreciation charge				(729)		(5,124)		(81)	(43)		(345)		(1,741)				(8,063)
Closing net book amount	\$	2,454	\$	16,537	\$	93,624	\$	272	\$ 224	\$	345	\$	24,326	\$	675	\$	138,457
At September 30, 2017																	
Cost	\$	2,454	\$		\$	138,483	Ş		\$	\$		\$	35,660	\$	675	\$	199,336
Accumulated depreciation		-		(2,476)		(44,859)		(487)	(476)		(1,247)		(11,334)		-	Ε.	(60,879)
Net book amount	\$	2,454	\$	16,537	\$	93,624	\$	272	\$ 224	\$	345	\$	24,326	\$	675	\$	138,457

⁽¹⁾ Included in laundry equipment are assets under development in the amount of \$19,580 (2016 - \$16,536). These assets are not available for service and accordingly are not presently being depreciated.

5 Long-term debt

		Prime Rate Loan ⁽¹⁾
At January 1, 2016 Net proceeds from debt	\$	2,349 23,451
Closing balance at December 31, 2016	\$	25,800
At January 1, 2017 Net proceeds from debt Net repayment of debt	\$	25,800 - (25,800)
Closing balance at September 30, 2017	\$	-

⁽¹⁾ Prime rate loan, collateralized by a general security agreement, bear interest at prime plus an interest margin dependent on certain financial ratios, with a monthly repayment of interest only, maturing on July 31, 2020 (December 31, 2016 – July 31, 2020). The additional interest margin can range between 0.0% to 1.25% dependent upon the calculated Debt/EBITDA financial ratio, with a range between 0 to 3.5x. As at September 30, 2017, the combined interest rate was 3.2% (December 31, 2016 – 2.7%).

The Corporation has a revolving credit facility of up to \$85,000 of which \$1,650 is utilized (including letters of credit totaling \$1,650 as at September 30, 2017). Interest payments only are due during the term of the facility.

Drawings under the revolving credit facility are available by way of Bankers' Acceptances, Canadian prime rate loans, letters of credit or standby letters of guarantee. Drawings under the revolving credit facility bear interest at a floating rate, plus an applicable margin based on certain financial performance ratios.

⁽²⁾ Included in leasehold improvements are assets under development in the amount of \$1,189 (2016 - \$11,547). These assets are not available for service and accordingly are not presently being depreciated.

⁽³⁾ Total property, plant and equipment additions include amounts in accounts payable of \$2,497 (2016 - \$1,721).

(unaudited, thousands of Canadian dollars except share and per share amounts, three and nine months ended September 30, 2017 and 2016)

A general security agreement over all assets, a mortgage against all leasehold interests and real property, insurance policies and an assignment of material agreements have been pledged as collateral.

The carrying value of borrowings approximate their fair value as the debt is based on a floating rate, the interest rate risk has not changed, and the impact of discounting is not significant.

The Corporation has incurred no events of default under the terms of its credit facility agreement.

6 Contingencies and commitments

a) Contingencies - Letters of credit

The Corporation has standby letters of credit issued as part of normal business operations in the amount of \$1,650 (December 31, 2016 – \$1,650) which will remain outstanding for an indefinite period of time.

b) Commitments

(i) Operating leases and utility commitments

Minimum lease payments for operating leases on buildings and equipment and estimated natural gas and electricity commitments for the next five calendar years and thereafter are as follows:

Operating lease commitments

Remainder of 2017	\$ 1,355
2018	6,138
2019	5,590
2020	5,128
2021	4,453
Subsequent	32,156
	\$ 54,820

Utility commitments

Remainder of 2017	\$ 544
2018	1,797
2019	1,287
2020	1,288
2021	1,274
Subsequent	-
	\$ 6,190

(unaudited, thousands of Canadian dollars except share and per share amounts, three and nine months ended September 30, 2017 and 2016)

(ii) Linen purchase commitments

At September 30, 2017, the Corporation was committed to linen expenditure obligations in the amount of \$4,428 (December 31, 2016 – \$6,926) to be incurred within the next year.

(iii) Property, plant and equipment commitments

At September 30, 2017, the Corporation was committed to capital expenditure obligations in the amount of \$25,875 (December 31, 2016 – \$28,897) to be incurred within the next year and \$2,465 (December 31, 2016 – \$8,628) to be incurred in the next two years.

7 Dividends to shareholders

During the three months ended September 30, 2017, the Corporation declared total dividends to shareholders of \$2,875 or \$0.300 per share (September 30, 2016 - \$2,407 or \$0.300 per share). During the nine months ended September 30, 2017, the Corporation declared total dividends to shareholders of \$8,153 or \$0.900 per share (2016 - \$7,206 or \$0.900 per share).

8 Change in non-cash working capital items

	Three Months Ended September 30,				Nine Months Ended September 30,			
		2017		2016		2017		2016
Accounts receivable	\$	(627)	\$	(201)	\$	(44)	\$	(316)
Linen in service		(1,187)		(189)		(2,912)		(902)
Prepaid expenses and deposits		(396)		505		(1,250)		(1,059)
Accounts payable and accrued liabilities		(282)		863		(165)		1,470
Income taxes payable / Receivable		(1,425)		124		(2,493)		(51)
	\$	(3,917)	\$	1,102	\$	(6,864)	\$	(858)

9 Fair value of financial instruments

The Corporation's financial instruments at September 30, 2017 consist of cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities, dividends payable to shareholders, and long term debt. The carrying value of accounts receivable, accounts payable and accrued liabilities, and dividends payable to shareholders approximate fair value due to the immediate or short-term maturity of these financial instruments. The fair value of the Corporation's interest-bearing debt approximates the respective carrying amount due to the floating rate nature of the debt, at September 30, 2017 the balance is nil.

10 Related party transactions

The Corporation incurred expenses in the normal course of business for advisory consulting services provided by a Director. The amounts charged are recorded at their exchange amounts and are subject to normal trade terms. For the three months ended September 30, 2017, the Corporation incurred such fees totaling \$35 (2016– \$35). For the nine months ended September 30, 2017, the Corporation incurred such fees totaling \$104 (2016– \$104).

(unaudited, thousands of Canadian dollars except share and per share amounts, three and nine months ended September 30, 2017 and 2016)

11 Segmented information

The Corporation provides laundry and linen services to the healthcare and hospitality sectors through nine operating divisions located in Vancouver, Victoria, Calgary, Edmonton, Regina, Toronto, Montréal, and Québec City. Management has assessed that the services offered and the economic characteristics associated with these divisions are similar, and therefore they have been aggregated into one reportable segment which operates exclusively in Canada.

The aggregation assessment requires significant judgment by management. Economic indicators used by management to assess the economic characteristics are the gross margin and the growth rate of each division.

In Edmonton, the Corporation is the significant supplier of laundry and linen services to the entity which manages all major healthcare facilities in the region and this contract expires on March 31, 2023. In Calgary, the major customer is contractually committed to February 28, 2018, in Vancouver the major customer is contractually committed to March 1, 2027, and in Saskatchewan the major customer is contractually committed to June 1, 2025. For the nine months ended September 30, 2017, from these four major customers the Corporation has recorded revenue of \$67,434 (2016 – \$65,249), representing 54.8% (2016 – 54.4%) of total revenue.

	Three Months Ended September 30, 2017			Three Months Ended September 30, 2016				
Healthcare Hospitality	\$ 29,021 14,577	66.6% 33.4%	\$	27,333 14,224	65.8% 34.2%			
	\$ 43,598	100.0%	\$	41,557	100.0%			
	Nine Months Ended September 30, 2017			Nine Months Ended September 30, 2016				
Healthcare Hospitality	\$ 85,573 37,477	69.5% 30.5%	\$	83,010 36,828	69.3% 30.7%			
	\$ 123,050	100.0%	\$	119,838	100.0%			

(unaudited, thousands of Canadian dollars except share and per share amounts, three and nine months ended September 30, 2017 and 2016)

12 Share Capital

a) Authorized

The Corporation is authorized to issue an unlimited number of common shares and such number of shares of one class designated as preferred shares which number shall not exceed 1/3 of the common shares issued and outstanding from time to time.

b) Issued

	2017	2016
Balance, beginning of year	8,023,480	7,985,713
Common shares issued under LTI	42,422	37,767
Common share issuance under equity offering	1,518,000	
As at September 30, 2017	9,583,902	8,023,480
Unvested common shares held in trust for LTI	73,178	66,052

	2017		
Proceeds from share issuance	\$ 57,684		
Underwriter fee	(2,307)		
Costs assosciated with share issuance	(377)		
Net proceeds from share issuance	55,000		
Deferred income tax impact of share issuance	709		
Total impact to share capital	\$ 55,709		

On April 25, 2017 the Corporation closed a bought deal offering of 1,518,000 common shares at \$38.00/share. The net proceeds of the offering after deducting expenses of the offering and the underwriter's fee were \$55.0 million. The net proceeds of the offering were used to reduce the revolving debt to nil, and to fund the build out of the Corporation's state-of-the-art facilities in Toronto and Vancouver, and for general corporate purposes.

13 Statements of Earnings & Comprehensive Income - reclassification

The Corporation has made a reclassification that affects some of the costs related to wages and benefits, and delivery costs. The reason is to give a true and fair view based on the intended function of the delivery costs, which have been emphasized with the strategic growth of the Corporation. In order to maintain comparability, the financial statements for 2016 and 2017 have been adjusted. The reclassification does not affect EBITDA or net earnings.

(unaudited, thousands of Canadian dollars except share and per share amounts, three and nine months ended September 30, 2017 and 2016)

	Three Months Ended September 30, 2017					Three Months Ended September 30, 2016						
	Recla	Before essification		lassification	Re	After classification	Re	Before eclassification	Re	classification	Re	After eclassification
Wages and benefits Delivery	\$	19,454 2,840	\$	(1,655) 1,655	\$	17,799 4,495	\$	19,039 2,373	\$	(1,875) 1,875	\$	17,164 4,248
Total	\$	22,294	\$	-	\$	22,294	\$	21,412	\$	-	\$	21,412
		Nine Months Ended September 30, 2017					Nine Months Ended September 30, 2016					
	Recla	Before ssification		lassification	Re	After classification	Re	Before eclassification	Re	classification	Re	After eclassification
Wages and benefits Delivery	\$	55,523 8,015	\$	(4,788) 4,788	\$	50,735 12,803	\$	54,353 6,530	\$	(5,405) 5,405	\$	48,948 11,935
Total	\$	63,538	\$	-	\$	63,538	\$	60,883	\$	-	\$	60,883

14 Subsequent events

a) Dividends

On October 13, 2017, the Board declared an eligible dividend of \$0.1000 per common share of the Corporation payable on November 15, 2017 to shareholders of record on October 31, 2017.

On November 9, 2017, the Board declared an eligible dividend of \$0.1000 per common share of the Corporation payable on December 15, 2017 to shareholders of record on November 30, 2017.