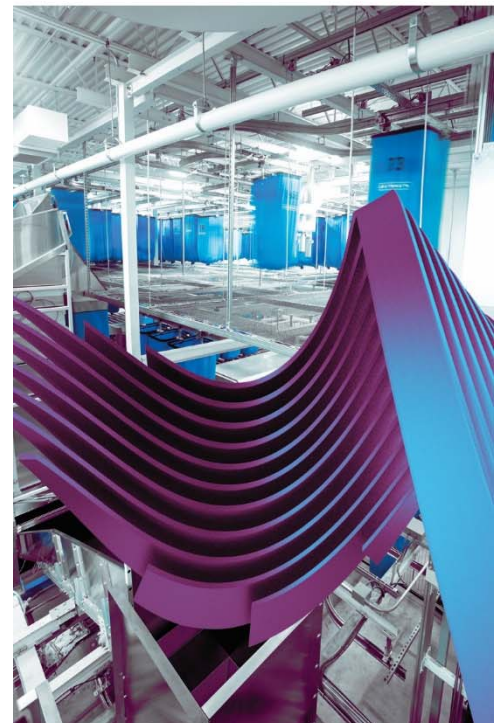




K·BRO

**INTERIM
CONDENSED
CONSOLIDATED
FINANCIAL
STATEMENTS**

Q1, 2022



Interim Condensed Consolidated Statements of Financial Position

(unaudited, thousands of Canadian dollars)

	March 31, 2022	December 31, 2021
ASSETS		
Current assets		
Cash and cash equivalents	\$ 1,128	\$ 1,110
Accounts receivable	32,213	36,847
Income tax receivable	110	-
Prepaid expenses and deposits	5,936	4,475
Linen in service	32,213	31,340
	71,600	73,772
Property, plant and equipment (note 4)	209,898	213,526
Intangible assets	6,073	6,989
Goodwill	37,470	38,232
	\$ 325,041	\$ 332,519
LIABILITIES		
Current liabilities		
Accounts payable and accrued liabilities	\$ 33,525	\$ 30,114
Provisions	682	703
Contract liability	551	810
Lease liabilities	8,897	9,206
Income taxes payable	-	1,596
Dividends payable to shareholders	1,072	1,072
	44,727	43,501
Long-term debt (note 5)	36,615	37,973
Lease liabilities	45,841	47,733
Provisions	2,869	2,811
Deferred income taxes	13,977	14,100
	\$ 144,029	\$ 146,118
SHAREHOLDERS' EQUITY		
Share capital	206,660	206,660
Contributed surplus	2,850	2,338
Deficit	(26,895)	(23,233)
Accumulated other comprehensive income (loss)	(1,603)	636
	\$ 181,012	\$ 186,401
Contingencies and commitments (note 6)	\$ 325,041	\$ 332,519

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

Interim Condensed Consolidated Statements of Earnings & Comprehensive (Loss) Income

(unaudited, thousands of Canadian dollars, except share and per share amounts)

	Three Months Ended March 31,	
	2022	2021
Revenue	\$ 61,434	\$ 47,614
Expenses		
Wages and benefits	24,657	17,455
Linen	7,393	6,083
Delivery	8,245	4,622
Utilities	5,624	2,814
Corporate	2,563	2,205
Materials and supplies	2,649	1,779
Repairs and maintenance	2,248	1,730
Occupancy costs	993	865
	54,372	37,553
EBITDA	7,062	10,061
Other expenses		
Depreciation of property, plant and equipment (note 4)	5,856	5,878
Amortization of intangible assets	671	862
Finance expense	1,000	865
	7,527	7,605
(Loss) earnings before income taxes	(465)	2,456
Current income tax expense	77	1,889
Deferred income tax recovery	(96)	(1,067)
Income tax (recovery) expense	(19)	822
Net (loss) earnings	\$ (446)	\$ 1,634
Other comprehensive (loss) income		
Items that may be subsequently reclassified to earnings:		
Foreign currency translation differences on foreign operations	(2,239)	(140)
Total comprehensive (loss) income	\$ (2,685)	\$ 1,494
Net (loss) earnings per share:		
Basic	\$ (0.04)	\$ 0.15
Diluted	\$ (0.04)	\$ 0.15
Weighted average number of shares outstanding:		
Basic	10,641,146	10,597,466
Diluted	10,702,507	10,662,966

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

Interim Condensed Consolidated Statements of Changes in Equity

(unaudited, thousands of Canadian dollars)

	Total Share Capital	Contributed surplus	Deficit	Accumulated other comprehensive income (loss)	Total equity
As at December 31, 2021	\$ 206,660	\$ 2,338	\$ (23,233)	\$ 636	\$ 186,401
Total comprehensive loss	-	-	(446)	(2,239)	(2,685)
Dividends declared (note 7)	-	-	(3,216)	-	(3,216)
Employee share based compensation expense	-	512	-	-	512
As at March 31, 2022	\$ 206,660	\$ 2,850	\$ (26,895)	\$ (1,603)	\$ 181,012

	Total Share Capital	Contributed surplus	Deficit	Accumulated other comprehensive income (loss)	Total equity
As at December 31, 2020	\$ 204,869	\$ 2,281	\$ (19,079)	\$ 1,433	\$ 189,504
Total comprehensive income	-	-	1,634	(140)	1,494
Dividends declared (note 7)	-	-	(3,203)	-	(3,203)
Employee share based compensation expense	-	506	-	-	506
As at March 31, 2021	\$ 204,869	\$ 2,787	\$ (20,648)	\$ 1,293	\$ 188,301

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

Interim Condensed Consolidated Statements of Cash Flow

(unaudited, thousands of Canadian dollars)

	Three Months Ended March 31,	
	2022	2021
OPERATING ACTIVITIES		
Net (loss) earnings	\$ (446)	\$ 1,634
Depreciation of property, plant and equipment (note 4)	5,856	5,878
Amortization of intangible assets	671	862
Accretion expense	118	37
Employee share based compensation expense	512	506
Deferred income tax recovery	(96)	(1,067)
	6,615	7,850
Change in non-cash working capital items (note 8)	3,098	692
Cash provided by operating activities	9,713	8,542
FINANCING ACTIVITIES		
Net repayment of revolving debt (note 5)	(1,358)	(3,846)
Principal elements of lease payments	(1,834)	(1,852)
Dividends paid to shareholders	(3,216)	(3,203)
Cash used in financing activities	(6,408)	(8,901)
INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(3,240)	(1,187)
Purchase of intangible assets	(2)	-
Cash used in investing activities	(3,242)	(1,187)
Change in cash and cash equivalents during the period	63	(1,546)
Effect of exchange rate changes on cash and cash equivalents	(45)	6
Cash and cash equivalents, beginning of period	1,110	2,416
Cash and cash equivalents, end of period	\$ 1,128	\$ 876
Supplementary cash flow information		
Interest paid	\$ 849	\$ 808
Income taxes paid	\$ 1,788	\$ -

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

Notes to the Interim Condensed Consolidated Financial Statements

(unaudited, thousands of Canadian dollars except share and per share amounts, three months ended March 31, 2022 and 2021)

K-Bro Linen Inc. (the "Corporation" or "K-Bro") is incorporated in Canada under the Business Corporations Act (Alberta). K-Bro is the largest owner and operator of laundry and linen processing facilities in Canada and a market leader for laundry and textile services in Scotland and the North East of England. K-Bro and its wholly owned subsidiaries, operate across Canada and the United Kingdom ("UK"), provide a range of linen services to healthcare institutions, hotels and other commercial organizations that include the processing, management and distribution of general linen and operating room linen.

The Corporation's operations in Canada include nine processing facilities and two distribution centres under three distinctive brands, including K-Bro Linen Systems Inc., Buanderie HMR and Les Buanderies Dextraze, in ten Canadian cities: Québec City, Montréal, Toronto, Regina, Saskatoon, Prince Albert, Edmonton, Calgary, Vancouver and Victoria.

The Corporation's operations in the UK include Fishers Topco Ltd. ("Fishers") which was acquired by K-Bro on November 27, 2017. Fishers was established in 1900 and is an operator of laundry and linen processing facilities in Scotland, providing linen rental, workwear hire and cleanroom garment services to the hospitality, healthcare, manufacturing and pharmaceutical sectors. Fishers' client base includes major hotel chains and prestigious venues across Scotland and the North East of England. The company operates in five cities, in Scotland and the North East of England with facilities in Cupar, Perth, Newcastle, Livingston and Coatbridge.

The Corporation's common shares are traded on the Toronto Stock Exchange under the symbol "KBL". The address of the Corporation's registered head office is 14903 – 137 Avenue, Edmonton, Alberta, Canada.

These unaudited Interim Condensed Consolidated Financial Statements were approved and authorized for issuance by the Board of Directors ("the Board") on May 11, 2022.

1 Basis of Presentation

These unaudited Interim Condensed Consolidated Financial Statements have been prepared in accordance with International Financial Reporting Standards as published in the CPA Canada Handbook (IFRS), as applicable to interim financial reports including IAS 34, *Interim Financial Reporting*, and should be read in conjunction with the annual consolidated audited financial statements for the year ended December 31, 2021 which have been prepared in accordance with IFRS, as issued by the International Accounting Standards Board, and GAAP as issued by CPA Canada. The accounting policies followed in these unaudited Interim Condensed Consolidated Financial Statements are consistent with those of the previous year, except as described below.

Recent Developments and Impact on Estimation Uncertainty

The timely preparation of the consolidated interim financial statements, in conformity with IFRS, requires management of the Corporation to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. These estimates and judgments have been applied in a manner consistent with prior periods.

Notes to the Interim Condensed Consolidated Financial Statements

(unaudited, thousands of Canadian dollars except share and per share amounts, three months ended March 31, 2022 and 2021)

COVID-19 Risk

The ongoing COVID-19 pandemic has caused world governments to institute travel restrictions both in and out of and within Canada and the UK, which has had, and is expected to continue to have a significant adverse impact on the Corporation's hospitality business, the duration of which we are unable to predict with any degree of accuracy.

The extent of such negative effects on our hospitality business and our financial and operational performance will depend on future developments, including the duration, spread and severity of COVID-19 outbreaks, the availability and effectiveness of the vaccine, the duration and geographic scope of related travel advisories and restrictions and the extent of the impact of the COVID-19 pandemic on overall demand for personal and business travel, all of which are highly uncertain and cannot be predicted with any degree of accuracy. As hotels continue to experience significantly reduced occupancy rates for an extended period, consolidated results of operations will be significantly impacted. The extent to which the outbreaks affects our earnings will depend on the length of time the hospitality industry continues to experience reduced occupancy rates. Earnings will continue to be particularly affected if we continue to experience reductions in travel and reduced hospitality occupancy rates. Additionally, our suppliers or other third parties we rely upon may experience delays or shortages, which could have an adverse effect on our business prospects and results of operations.

As an ongoing risk, the duration and full financial effect of the COVID-19 pandemic continues to be uncertain at this time, the Corporation is managing the ongoing risk through the Corporation's business continuity plan and other mitigating measures. Any estimate of the length and severity of these developments is therefore subject to significant uncertainty, and accordingly estimates of the extent to which the COVID-19 pandemic may materially and adversely affect the Corporation's operations, financial results and condition in future periods are also subject to significant uncertainty.

Uncertainty about judgments, estimates and assumptions made by management during the preparation of the Corporation's consolidated financial statements related to potential impacts of the COVID-19 outbreak on revenue, expenses, assets, liabilities, and note disclosures could result in a material adjustment to the carrying value of the asset or liability affected.

2 New Accounting Pronouncements Adopted

The Corporation adopted the following accounting standards and amendments that were effective for our interim and annual consolidated financial statements commencing January 1, 2022. These changes did not have a material impact on our financial results and are not expected to have a material impact in the future.

- Amendments to IFRS 3, Business Combinations - Updating a Reference to the Conceptual Framework, to clarify that an acquirer does not recognise contingent assets acquired in a business combination.
- Amendments to IAS 37, Provisions, Contingent Liabilities and Contingent Assets - Onerous Contracts, specifying costs an entity should include in determining the "cost of fulfilling" a potential onerous contract.
- Amendments to IAS 16, Property, Plant and Equipment: Proceeds before intended use,

Notes to the Interim Condensed Consolidated Financial Statements

(unaudited, thousands of Canadian dollars except share and per share amounts, three months ended March 31, 2022 and 2021)

prohibiting reducing the cost of property, plant and equipment by proceeds while bringing an asset to capable operations.

3 New standards and interpretations not yet adopted

New standards, interpretations, or amendments that have been issued, or are not yet effective, have not been further described or early adopted, where no material impact is expected on the Corporation's consolidated financial statements.

The IASB has issued the following new standard and amendments to existing standards that will become effective in future years.

- Amendments to IAS 1, Presentation of Financial Statements - Disclosure of Accounting Policies, requiring entities to disclose material, instead of significant, accounting policy information.
- Amendments to IAS 1, Presentation of Financial Statements - Classification of Liabilities as Current or Noncurrent, clarifying requirements for the classification of liabilities as non-current.
- Amendments to IAS 8, Accounting Policies - Changes in Accounting Estimates and Errors, clarifying the definition of "accounting policies" and "accounting estimates".
- Amendments to IAS 12, Deferred Tax related to Assets and Liabilities arising from a Single Transaction, that clarify how companies account for deferred tax on transactions such as leases and decommissioning obligations. The amendments are effective for annual periods beginning on or after January 1, 2023.

The Corporation has not adopted any standard, interpretation or amendment that has been issued but is not yet effective and no material impact is expected on the Corporation's consolidated financial statements. The Corporation will continue to assess the impacts, if any, the amendments to existing standards will have on our consolidated financial statements, but we currently do not expect any material impacts.

Notes to the Interim Condensed Consolidated Financial Statements

(unaudited, thousands of Canadian dollars except share and per share amounts, three months ended March 31, 2022 and 2021)

4 Property, plant and equipment

	Land	Buildings	Laundry Equipment ⁽¹⁾	Office Equipment	Delivery Equipment	Computer Equipment	Leasehold Improvements	Spare Parts	Total
Year ended, December 31, 2021									
Opening net book amount	\$ 4,062	\$ 47,214	\$ 108,973	\$ 230	\$ 9,435	\$ 380	\$ 36,663	\$ 1,703	\$ 208,660
Additions ⁽²⁾⁽³⁾⁽⁴⁾	-	16,849	10,206	115	1,535	176	46	43	28,970
Depreciation charge	-	(5,702)	(10,901)	(122)	(2,982)	(258)	(3,660)	-	(23,625)
Effect of movement in exchange rates	(23)	(151)	(216)	(1)	(84)	-	(4)	-	(479)
Closing net book amount	\$ 4,039	\$ 58,210	\$ 108,062	\$ 222	\$ 7,904	\$ 298	\$ 33,045	\$ 1,746	\$ 213,526
At December 31, 2021									
Cost	\$ 4,039	\$ 78,464	\$ 199,337	\$ 1,220	\$ 17,738	\$ 3,404	\$ 60,188	\$ 1,746	\$ 366,136
Accumulated impairment losses	-	(207)	(2,113)	-	(5)	(14)	-	-	(2,339)
Accumulated depreciation	-	(20,047)	(89,162)	(998)	(9,829)	(3,092)	(27,143)	-	(150,271)
Net book amount	\$ 4,039	\$ 58,210	\$ 108,062	\$ 222	\$ 7,904	\$ 298	\$ 33,045	\$ 1,746	\$ 213,526
Period ended, March 31, 2022									
Opening net book amount	\$ 4,039	\$ 58,210	\$ 108,062	\$ 222	\$ 7,904	\$ 298	\$ 33,045	\$ 1,746	\$ 213,526
Additions ⁽²⁾⁽³⁾⁽⁴⁾	-	10	3,339	-	160	34	(35)	19	3,527
Transfers	-	-	7	(7)	-	-	-	-	-
Depreciation charge	-	(1,511)	(2,656)	(23)	(772)	(59)	(835)	-	(5,856)
Effect of movement in exchange rates	(66)	(433)	(580)	(5)	(202)	-	(13)	-	(1,299)
Closing net book amount	\$ 3,973	\$ 56,276	\$ 108,172	\$ 187	\$ 7,090	\$ 273	\$ 32,162	\$ 1,765	\$ 209,898
At March 31, 2022									
Cost	\$ 3,973	\$ 77,877	\$ 201,701	\$ 1,198	\$ 17,470	\$ 3,438	\$ 60,142	\$ 1,765	\$ 367,564
Accumulated impairment losses	-	(207)	(2,113)	-	(5)	(14)	-	-	(2,339)
Accumulated depreciation	-	(21,394)	(91,416)	(1,011)	(10,375)	(3,151)	(27,980)	-	(155,327)
Net book amount	\$ 3,973	\$ 56,276	\$ 108,172	\$ 187	\$ 7,090	\$ 273	\$ 32,162	\$ 1,765	\$ 209,898

- (1) Included in laundry equipment are assets under development in the amount of \$1,889 (2021 - \$4,616). These assets are not available for service and accordingly are not presently being depreciated.
- (2) Total property, plant and equipment additions are inclusive of amounts incurred in the period that are yet to be paid, with amounts remaining in accounts payable and accrued liabilities of \$1,018 (2021 - \$873).
- (3) Additions include amounts from the Canadian Division of \$2,947 (2021 - \$26,287) and from the UK Division of \$580 (2021 - \$2,683).
- (4) Includes ROUA additions from the Canadian Division of \$160 (2021 - \$16,135), comprised of buildings of \$0 (2021 - \$15,205) and vehicles of \$160 (2021 - \$930). From the UK Division, ROUA additions were \$0 (2021 - \$2,152), comprised of buildings of \$0 (2021 - \$1,594) and vehicles of \$0 (2021 - \$558). This has resulted in corresponding increases to the lease liabilities in the amount of \$160 (2021 - \$16,135) for the Canadian Division and \$0 (2021 - \$2,152) for the UK Division.

Notes to the Interim Condensed Consolidated Financial Statements

(unaudited, thousands of Canadian dollars except share and per share amounts, three months ended March 31, 2022 and 2021)

5 Long-term debt

	Prime Rate Loan ⁽¹⁾
At January 1, 2021	\$ 40,657
Net repayment of debt	(2,684)
Closing balance at December 31, 2021	\$ 37,973
At January 1, 2022	\$ 37,973
Net repayment of debt	(1,358)
Closing balance at March 31, 2022	\$ 36,615

- (1) The revolving credit facility is collateralized by a general security agreement, bears interest at prime or the applicable banker's acceptance rate, plus an interest margin dependent on certain financial ratios, with a monthly repayment of interest only, maturing on July 31, 2024. The additional interest margin can range between 0.0% to 1.75% dependent upon the calculated Funded Debt / Credit Facility EBITDA financial ratio, with a range between 0 to 3.25x. The required calculated Funded Debt / Credit Facility EBITDA financial ratio is subject to change based off certain terms and conditions. As at March 31, 2022 the combined interest rate was 2.95% (December 31, 2021 – 2.70%).

On June 30, 2021, the Corporation completed amendments to its existing revolving credit facility, which extended the agreement to July 31, 2024 from July 31, 2022.

Under the credit facility, the Corporation is required, among other conditions, to respect certain covenants on a consolidated basis. The main covenants are in regard to its Funded Debt to Credit Facility EBITDA ratio and Total Fixed Charge Coverage ratio. Management reviews compliance with these covenants on a quarterly basis in conjunction with filing requirements under its credit facility. All covenants have been met as at March 31, 2022 and December 31, 2021.

The Corporation has a revolving credit facility of up to \$100,000 plus a \$25,000 accordion of which \$38,957 is utilized (including letters of credit totaling \$2,342) as at March 31, 2022. Interest payments only are due during the term of the facility.

Drawings under the revolving credit facility are available by way of Bankers' Acceptances, Canadian prime rate loans, Libor or UK pounds based loans, letters of credit or standby letters of guarantee. Drawings under the revolving credit facility bear interest at a floating rate, plus an applicable margin based on certain financial performance ratios.

A general security agreement over all assets, a mortgage against all leasehold interests and real property, insurance policies and an assignment of material agreements have been pledged as collateral.

The carrying value of borrowings approximate their fair value as the debt is based on a floating rate, the interest rate risk has not changed, and the impact of discounting is not significant.

The Corporation has incurred no events of default under the terms of its credit facility agreement.

Notes to the Interim Condensed Consolidated Financial Statements

(unaudited, thousands of Canadian dollars except share and per share amounts, three months ended March 31, 2022 and 2021)

6 Contingencies and commitments

a) Contingencies

The Corporation has standby letters of credit issued as part of normal business operations in the amount of \$2,342 (December 31, 2021 – \$2,389) which will remain outstanding for an indefinite period of time.

Grievances for unspecified damages were lodged against the Corporation in relation to labour matters. The Corporation has disclaimed liability and is defending the actions. It is not practical to estimate the potential effect of these grievances but legal advice indicates that it is not probable that a significant liability will arise.

With the impact of COVID-19, the operations of certain plants have significantly been impacted, and as a result various employees have been furloughed throughout 2020 and into 2021. During 2020 the Corporation recognized a provision of \$1,852 related to restructuring costs through the statement of earnings, with \$682 (December 31, 2021 – \$703) remaining as a current liability on the Corporation's Consolidated Statements of Financial Position.

b) Commitments and contractual obligations

(i) Utility commitments

The Corporation was committed to estimated natural gas and electricity commitments for the next five calendar years and thereafter as follows:

Remainder of 2022	\$	10,680
2023		10,826
2024		2,746
2025		2,358
2026		1,495
Subsequent		-
	\$	28,105

(ii) Linen purchase commitments

At March 31, 2022, the Corporation was committed to linen expenditure obligations in the amount of \$11,791 (December 31, 2021 – \$12,075) to be incurred within the next year.

(iii) Property, plant and equipment commitments

At March 31, 2022, the Corporation was committed to capital expenditure obligations in the amount of \$255 (December 31, 2021 – \$445) to be incurred within the next year.

(iv) Trust funds on deposit

The Corporation maintains funds in trust for a customer to facilitate both parties in achieving their shared objectives. These funds are not available for the Corporation's general operating activities and as such have not been recorded in the accompanying Consolidated Statements of Financial Position. As at March 31, 2022, the Corporation held trust funds on deposit in the amount of \$852 (December 31, 2021 – \$814).

Notes to the Interim Condensed Consolidated Financial Statements

(unaudited, thousands of Canadian dollars except share and per share amounts, three months ended March 31, 2022 and 2021)

7 Dividends to shareholders

During the three months ended March 31, 2022, the Corporation declared total dividends to shareholders of \$3,216 or \$0.300 per share (March 31, 2021 - \$3,203 or \$0.300 per share).

8 Net change in non-cash working capital items

	Three Months Ended March 31,	
	2022	2021
Accounts receivable	\$ 4,291	\$ (1,037)
Linen in service	(1,582)	2,148
Prepaid expenses and deposits	(1,578)	(167)
Accounts payable and other liabilities ⁽¹⁾	3,674	(2,140)
Income taxes payable / receivable	(1,706)	1,888
	<u>\$ 3,099</u>	<u>\$ 692</u>

1) Accounts payable and other liabilities, include the net change of accounts payable, accrued liabilities, and current provision, but exclude the net change in non-cash amounts related to the acquisition of property, plant and equipment that have been committed to and (paid) accrued for in 2022 of \$145 and 2021 of (\$157).

9 Financial instruments

The Corporation's financial instruments at March 31, 2022 and 2021 consist of cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities, lease liabilities, dividends payable to shareholders, and long term debt. The carrying value of accounts receivable, accounts payable and accrued liabilities, lease liabilities, and dividends payable to shareholders, approximate fair value due to the immediate or short-term maturity of these financial instruments. The fair value of the Corporation's interest-bearing debt approximates the respective carrying amount due to the floating rate nature of the debt.

Credit Risk

As per the Corporation's existing policy for accounts receivable as disclosed in the Corporation's annual Consolidated Financial Statements for the year ended December 31, 2021, the Corporation applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables and contract assets.

To measure the expected credit losses, trade receivables are grouped based on shared credit risk characteristics and the days past due, and with an expected loss rate applied. The historical loss rates are adjusted to reflect current and forward-looking information based on macroeconomic factors affecting the ability of the customers to settle the receivables.

On that basis, the loss allowance as at March 31, 2022 was reviewed by management and adjusted for accordingly based off adjusted historical loss rates, in addition to considering the impact of the COVID-19 pandemic to credit risk and the incremental risk to the hospitality industry. With the COVID-19 pandemic, management has taken extra steps to mitigate the additional credit risk with a detailed

Notes to the Interim Condensed Consolidated Financial Statements

(unaudited, thousands of Canadian dollars except share and per share amounts, three months ended March 31, 2022 and 2021)

review of amounts that are not current. This includes detailed assessments of the recoverability of accounts receivable balances of each customer taking into account historic collection trends, the contractual relationship with the customer and the nature of the customer.

As discussed under note 1, with the full financial effect of the COVID-19 pandemic being unknown at this time, any estimate of the length and severity of these developments are subject to significant uncertainty, and accordingly estimates of the extent to which the COVID-19 pandemic could result in a material adjustment to our ECL model and therefore the related allowance for doubtful accounts.

10 Related party transactions

The Corporation incurred expenses in the normal course of business for advisory consulting services provided by a Director. The amounts charged are recorded at their exchange amounts and are subject to normal trade terms. For the three months ended March 31, 2022, the Corporation incurred such fees totaling \$35 (2021– \$35).

11 Segmented information

The Chief Executive Officer (“CEO”) is the Corporation’s chief operating decision-maker. The Chief Executive Officer examines the Corporation’s performance and allocation of resources both from geographic perspective and service type, and has identified two reportable segments of its business:

1. Canadian division - provides laundry and linen services to the healthcare and hospitality sectors through nine operating divisions located in Vancouver, Victoria, Calgary, Edmonton, Regina, Toronto, Montréal, and Québec City. Management has assessed that the services offered and the economic characteristics associated with these divisions are similar, and therefore they have been aggregated into one reportable segment which operates exclusively in Canada.
2. UK division - provides laundry and linen services primarily to the hospitality sector, with other sectors including healthcare, manufacturing and pharmaceutical, through six sites which are located in Cupar, Perth, Newcastle, Livingston and Coatbridge.

The aggregation assessment requires significant judgment by management. Economic indicators used by management to assess the economic characteristics are the gross margin and the growth rate of each division.

The CEO primarily uses a measure of EBITDA to assess the performance of the operating segments. In addition, the CEO also receives information about the segments’ revenue and assets on a monthly basis.

a) Segment revenue

The Corporation disaggregates revenue from contracts with customers by geographic location and customer-type for each of our segments, as we believe it best depicts how the nature, amount, timing and uncertainty of our revenue and cash flows are affected by economic factors.

Sales between segments are carried out at arm’s length and are eliminated on consolidation. The revenue from external parties is measured in the same manner as in the consolidated statements of earnings & comprehensive income.

Notes to the Interim Condensed Consolidated Financial Statements

(unaudited, thousands of Canadian dollars except share and per share amounts, three months ended March 31, 2022 and 2021)

In Edmonton and Calgary, the Corporation is the significant supplier of laundry and linen services to the entity which manages all major healthcare facilities in the region and is contractually committed to July 31, 2032. In Vancouver the major customer is contractually committed to March 1, 2027, and in Saskatchewan the major customer is contractually committed to June 1, 2025. For the year ended March 31, 2022, from these three major customers the Corporation has recorded revenue of \$31,450 (2021 – \$30,024), representing 51.2% (2021 – 63.1%) of total revenue.

	Three Months Ended March 31, 2022		Three Months Ended March 31, 2021	
Healthcare	\$ 41,687	67.9%	\$ 41,432	87.0%
Hospitality	7,547	12.3%	3,270	6.9%
Canadian division	\$ 49,234	80.2%	\$ 44,702	93.9%
Healthcare	\$ 1,550	2.5%	\$ 1,626	3.4%
Hospitality	10,650	17.3%	1,286	2.7%
UK division	\$ 12,200	19.8%	\$ 2,912	6.1%
Total segment revenue	\$ 61,434	100.0%	\$ 47,614	100.0%

b) Segment net earnings and EBITDA

Segment net earnings and EBITDA are calculated consistent with the presentation in the financial statements. The net earnings and EBITDA is allocated based on the operations of the segment, and where the earnings and costs are generated from.

Three Months Ended March 31, 2022	Canadian division	UK division	Total
Net earnings (loss)	\$ 1,429	\$ (1,875)	\$ (446)
EBITDA	\$ 7,519	\$ (457)	\$ 7,062

Three Months Ended March 31, 2021	Canadian division	UK division	Total
Net earnings (loss)	\$ 4,157	\$ (2,523)	\$ 1,634
EBITDA	\$ 10,958	\$ (897)	\$ 10,061

The Canadian division net earnings includes non-cash employee share based compensation expense of \$512 (2021 – \$506).

Notes to the Interim Condensed Consolidated Financial Statements

(unaudited, thousands of Canadian dollars except share and per share amounts, three months ended March 31, 2022 and 2021)

c) Segment assets

Segment assets are measured in the same way as in the financial statements. These assets are allocated based on the operations of the segment and the physical location of the asset.

The Corporation's cash and cash equivalents are not considered to be segment assets, but are managed by the treasury function.

At March 31, 2022	Canadian division	UK division	Total
Total assets	\$ 250,146	\$ 74,895	\$ 325,041
Other:			
Cash and cash equivalents	(64)	(1,064)	(1,128)
Total segment assets	\$ 250,082	\$ 73,831	\$ 323,913

At December 31, 2021	Canadian division	UK division	Total
Total assets	\$ 254,225	\$ 78,294	\$ 332,519
Other:			
Cash and cash equivalents	-	(1,110)	(1,110)
Total segment assets	\$ 254,225	\$ 77,184	\$ 331,409

Notes to the Interim Condensed Consolidated Financial Statements

(unaudited, thousands of Canadian dollars except share and per share amounts, three months ended March 31, 2022 and 2021)

d) Segment liabilities

Segment liabilities are measured in the same way as in the financial statements. These liabilities are allocated based on the operations of the segment. The Corporation's borrowings are not considered to be segment liabilities, but are managed by the treasury function.

At March 31, 2022	Canadian division	UK division	Total
Total liabilities	\$ 120,371	\$ 23,658	\$ 144,029
Other:			
Long-term debt (note 5)	(36,615)	-	(36,615)
Total segment liabilities	\$ 83,756	\$ 23,658	\$ 107,414

At December 31, 2021	Canadian division	UK division	Total
Total liabilities	\$ 123,109	\$ 23,009	\$ 146,118
Other:			
Long-term debt (note 5)	(37,973)	-	(37,973)
Total segment liabilities	\$ 85,136	\$ 23,009	\$ 108,145

12 Government Grants

In accordance with IAS 20 Accounting for Government Grants and Disclosure of Government Assistance, the government grants have been recognized on the Corporation's consolidated statements. During the three months ended March 31, 2022, \$0 (2021 - \$2,246) of government grants were offset to operating expenses which includes, wages and benefits of \$0 (2021 - \$1,537), delivery of \$0 (2021 - \$554), and corporate costs of \$0 (2021 - \$155).

13 Subsequent events

a) Dividends

On April 15, 2022, the Board declared an eligible dividend of \$0.1000 per common share of the Corporation payable on May 13, 2022 to shareholders of record on April 30, 2022.

On May 12, 2022, the Board declared an eligible dividend of \$0.1000 per common share of the Corporation payable on June 15, 2022 to shareholders of record on May 31, 2022.