

# INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Q2, 2022



# Interim Condensed Consolidated Statements of Financial Position

(unaudited, thousands of Canadian dollars)

Current assets  Cash and cash equivalents Accounts receivable Income tax receivable Prepaid expenses and deposits Linen in service  Assets classified as held for sale (note 4)	\$	4,512 37,825 1,036 4,620 33,133 81,126	\$	1,110 36,847 - 4,475
Cash and cash equivalents Accounts receivable Income tax receivable Prepaid expenses and deposits Linen in service	\$	37,825 1,036 4,620 33,133	\$	36,847
Accounts receivable Income tax receivable Prepaid expenses and deposits Linen in service	\$	37,825 1,036 4,620 33,133	\$	36 <b>,</b> 847
Accounts receivable Income tax receivable Prepaid expenses and deposits Linen in service		37,825 1,036 4,620 33,133	•	36,847
Income tax receivable Prepaid expenses and deposits Linen in service		1,036 4,620 33,133		-
Prepaid expenses and deposits Linen in service		4,620 33,133		/. /.75
Linen in service		33,133		4.4/3
Assets classified as held for sale (note 4)		81,126		31,340
Assets classified as held for sale (note 4)				73,772
		669		-
		81,795		73,772
Property, plant and equipment (note 4)		205,969		213,526
Intangible assets		5,242		6,989
Goodwill		36,671	-	38,232
	\$	329,677	\$	332,519
LIABILITIES				
Current liabilities				
Accounts payable and accrued liabilities	\$	35,129	\$	30,114
Provisions		682		703
Contract liability		353		810
Lease liabilities		8,710		9,206
Income taxes payable		-		1,596
Dividends payable to shareholders		1,078		1,072
		45,952		43,501
Long-term debt (note 5)		45,224		37,973
Lease liabilities		44,129		47,733
Provisions Deferred income taxes		2,832 14,142		2,811 14,100
Deferred income taxes	_			
	\$	152,279	\$	146,118
SHAREHOLDERS' EQUITY				
Share capital		207,287		206,660
Contributed surplus		2,651		2,338
Deficit		(28,504)		(23,233)
Accumulated other comprehensive (loss) income		(4,036)		636
	\$	177,398	\$	186,401
Contingencies and commitments (note 6)	\$	329,677	\$	332,519

### Interim Condensed Consolidated Statements of Earnings & Comprehensive (Loss) Income (unaudited, thousands of Canadian dollars, except share and per share amounts)

		Three Mon June		ded	Six Mont June				
		2022		2021	2022		2021		
Revenue	\$	70,890	\$	52,675	\$ 132,324	\$	100,289		
Expenses									
Wages and benefits		28,451		18,803	53,108		36,258		
Linen		7,600		6,700	14,993		12,783		
Delivery		9,526		5,280	17,771		9,902		
Utilities		6,048		2,938	11,672		5,752		
Corporate		2,987		2,134	5,550		4,339		
Materials and supplies		2,935		1,921	5,584		3,700		
Repairs and maintenance Occupancy costs		2,465 1,218		1,691 1,003	4,713 2,211		3,421 1,868		
Remeasurement expense		(23)		1,003	(23)		1,000		
Kemeasurement expense		61,207		40,470	115,579		78,023		
EBITDA		9,683		12,205	16,745		22,266		
				<u> </u>		-			
Other expenses									
Depreciation of property, plant and equipment (note 4)		5,936		5,862	11,792		11,740		
Amortization of intangible assets		634		848	1,305		1,710		
Finance expense		1,001		901	2,001		1,766		
		7,571		7,611	15,098		15,216		
Earnings before income taxes		2,112		4,594	1,647		7,050		
Current income tax expense		309		1,680	386		3,569		
Deferred income tax expense (recovery)		187		(497)	91		(1,564)		
Income tax expense		496		1,183	477		2,005		
Net earnings	\$	1,616	\$	3,411	\$ 1,170	\$	5,045		
Other comprehensive (loss) income Items that may be subsequently reclassified to earnings: Foreign currency translation differences on foreign operations		(5 , 55)		(681)	(4,672)		(821)		
·		(2,433)							
Total comprehensive (loss) income	\$	(817)	\$	2,730	\$ (3,502)	\$	4,224		
Net earnings per share:									
Basic	\$	0.15	\$	0.32	\$ 0.11	\$	0.48		
Diluted	\$	0.15	\$	0.32	\$ 0.11	\$	0.47		
Weighted average number of shares outstanding:									
Basic		10,649,741	1	10,603,415	10,645,467		10,600,457		
Diluted	•	10,716,073	1	10,672,659	10,703,335		10,661,731		

# Interim Condensed Consolidated Statements of Changes in Equity

(unaudited, thousands of Canadian dollars)

	Total Share Capital	Contributed surplus	Deficit	Accumulated other comprehensive income (loss)	Total equity
As at December 31, 2021	\$ 206,660	\$ 2,338	\$ (23,233)	\$ 636	\$ 186,401
Total comprehensive loss	-	-	1,170	(4,672)	(3,502)
Dividends declared (note 7)	-	-	(6,441)	-	(6,441)
Employee share based compensation expense	-	940	-	-	940
Shares vested during the period	627	(627)	-	-	-
As at June 30, 2022	\$ 207,287	\$ 2,651	\$ (28,504)	\$ (4,036)	\$ 177,398

	Total Share Capital	Contributed surplus	Deficit	Accumulated other omprehensive income (loss)	Total equity
As at December 31, 2020	\$ 204,869	\$ 2,281	\$ (19,079)	\$ 1,433	\$ 189,504
Total comprehensive income	-	-	5,045	(821)	4,224
Dividends declared (note 7)	-	-	(6,415)	-	(6,415)
Employee share based compensation expense	-	945	-	-	945
Shares vested during the period	553	(553)	-	-	-
As at June 30, 2021	\$ 205,422	\$ 2,673	\$ (20,449)	\$ 612	\$ 188,258

#### **Interim Condensed Consolidated Statements of Cash Flow**

(unaudited, thousands of Canadian dollars)

	Three Mon June	iths En e 30,	ded	Six Months Ended June 30,				
	2022		2021	2022		2021		
OPERATING ACTIVITIES								
Net earnings	\$ 1,616	\$	3,411	\$ 1,170	\$	5,045		
Depreciation of property, plant and equipment (note 4)	5,936		5,862	11,792		11,740		
Amortization of intangible assets	634		848	1,305		1,710		
Accretion expense	(11)		6	107		43		
Employee share based compensation expense Remeasurement expense	428 (23)		439	940 (23)		945		
Deferred income tax expense (recovery)	187		(497)	(23) 91		(1,564)		
beterred income tax expense (recovery)	8,767		10,069	15,382		17,919		
						·		
Change in non-cash working capital items (note 8)	(4,929)		(7,022)	(1,831)		(6,330)		
Cash provided by operating activities	3,838		3,047	13,551		11,589		
FINANCING ACTIVITIES								
Net proceeds from revolving debt (note 5)	8,609		3,885	7,251		39		
Principal elements of lease payments	(1,821)		(1,742)	(3,655)		(3,594)		
Dividends paid to shareholders	(3,222)		(3,207)	(6,438)		(6,410)		
Cash provided by (used in) financing activities	3,566		(1,064)	(2,842)		(9,965)		
INVESTING ACTIVITIES								
Purchase of property, plant and equipment	(3,889)		(2,073)	(7,129)		(3,260)		
Purchase of intangible assets	(53)		(156)	(55)		(156)		
Cash used in investing activities	(3,942)		(2,229)	(7,184)		(3,416)		
Change in cash and cash equivalents during the period	3,462		(246)	3,525		(1,792)		
Effect of exchange rate changes on cash and cash equivalents	3, <del>4</del> 62 (78)		(2 <del>4</del> 6) 9	3,525 (123)		(1,792)		
Cash and cash equivalents, beginning of period	1,128		876	1,110		2,416		
Cash and cash equivalents, end of period	\$ 4,512	\$	639	\$ 4,512	\$	639		
		<u> </u>				·		
Supplementary cash flow information								
Interest paid	\$ 908	\$	692	\$ 1,757	\$	1,500		
Income taxes paid	\$ 1,235	\$	3,464	\$ 3,023	\$	3,464		

(unaudited, thousands of Canadian dollars except share and per share amounts, three and six months ended June 30, 2022 and 2021)

K-Bro Linen Inc. (the "Corporation" or "K-Bro") is incorporated in Canada under the Business Corporations Act (Alberta). K-Bro is the largest owner and operator of laundry and linen processing facilities in Canada and a market leader for laundry and textile services in Scotland and the North East of England. K-Bro and its wholly owned subsidiaries, operate across Canada and the United Kingdom ("UK"), provide a range of linen services to healthcare institutions, hotels and other commercial organizations that include the processing, management and distribution of general linen and operating room linen.

The Corporation's operations in Canada include nine processing facilities and two distribution centres under three distinctive brands, including K-Bro Linen Systems Inc., Buanderie HMR and Les Buanderies Dextraze, in ten Canadian cities: Québec City, Montréal, Toronto, Regina, Saskatoon, Prince Albert, Edmonton, Calgary, Vancouver and Victoria.

The Corporation's operations in the UK include Fishers Topco Ltd. ("Fishers") which was acquired by K-Bro on November 27, 2017. Fishers was established in 1900 and is an operator of laundry and linen processing facilities in Scotland, providing linen rental, workwear hire and cleanroom garment services to the hospitality, healthcare, manufacturing and pharmaceutical sectors. Fishers' client base includes major hotel chains and prestigious venues across Scotland and the North East of England. The company operates in five cities, in Scotland and the North East of England with facilities in Cupar, Perth, Newcastle, Livingston and Coatbridge.

The Corporation's common shares are traded on the Toronto Stock Exchange under the symbol "KBL". The address of the Corporation's registered head office is 14903 – 137 Avenue, Edmonton, Alberta, Canada.

These unaudited Interim Condensed Consolidated Financial Statements were approved and authorized for issuance by the Board of Directors ("the Board") on August 8, 2022.

#### 1 Basis of Presentation

These unaudited Interim Condensed Consolidated Financial Statements have been prepared in accordance with International Financial Reporting Standards as published in the CPA Canada Handbook (IFRS), as applicable to interim financial reports including IAS 34, Interim Financial Reporting, and should be read in conjunction with the annual consolidated audited financial statements for the year ended December 31, 2021 which have been prepared in accordance with IFRS, as issued by the International Accounting Standards Board, and GAAP as issued by CPA Canada. The accounting policies followed in these unaudited Interim Condensed Consolidated Financial Statements are consistent with those of the previous year, except as described below.

#### **Recent Developments and Impact on Estimation Uncertainty**

The timely preparation of the consolidated interim financial statements, in conformity with IFRS, requires management of the Corporation to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. These estimates and judgments have been applied in a manner consistent with prior periods.

(unaudited, thousands of Canadian dollars except share and per share amounts, three and six months ended June 30, 2022 and 2021)

#### **COVID-19 Risk and Geopolitical Stability**

The ongoing COVID-19 pandemic has caused world governments to institute travel restrictions both in and out of and within Canada and the UK (most of which were lifted in mid-2022), which has had, and is expected to continue to have an adverse impact on the Corporation's hospitality business, the duration of which we are unable to predict with any degree of accuracy.

The extent of such negative effects on our hospitality business and our financial and operational performance will depend on future developments, including the duration, spread and severity of COVID-19 outbreaks, the availability and effectiveness of the vaccine, the duration and geographic scope of related travel advisories and restrictions and the extent of the impact of the COVID-19 pandemic on overall demand for personal and business travel, all of which are highly uncertain and cannot be predicted with any degree of accuracy. As hotels continue to experience reduced occupancy rates, consolidated results of operations will be impacted. The extent to which the outbreaks affects our earnings will depend on the length of time the hospitality industry continues to experience reduced occupancy rates. Earnings will continue to be particularly affected if we continue to experience reductions in travel and reduced hospitality occupancy rates.

In addition to this, certain geopolitical events and other factors have resulted in rising and unstable commodity costs for key inputs such as natural gas and diesel. In the event these cost increases exceed price increase mechanisms this could have an adverse effect on our business prospects and results of operations.

The Corporation is also facing supply chain uncertainty for specialized equipment, parts and other key input costs. As a result of these circumstances, our suppliers or other third parties we rely upon may experience delays or shortages, which could have an adverse effect on our business prospects and results of operations.

As an ongoing risk, the duration and full financial effect of the COVID-19 pandemic and geopolitical stability continues to be uncertain at this time, the Corporation is managing the ongoing risk through the Corporation's business continuity plan and other mitigating measures. Any estimate of the length and severity of these developments is therefore subject to significant uncertainty, and accordingly estimates of the extent to which the COVID-19 pandemic may materially and adversely affect the Corporation's operations, financial results and condition in future periods are also subject to significant uncertainty.

Uncertainty about judgments, estimates and assumptions made by management during the preparation of the Corporation's consolidated financial statements related to potential impacts of the COVID-19 outbreak on revenue, expenses, assets, liabilities, and note disclosures could result in a material adjustment to the carrying value of the asset or liability affected.

(unaudited, thousands of Canadian dollars except share and per share amounts, three and six months ended June 30, 2022 and 2021)

#### 2 New Accounting Pronouncements Adopted

The Corporation adopted the following accounting standards and amendments that were effective for our interim and annual consolidated financial statements commencing January 1, 2022. These changes did not have a material impact on our financial results and are not expected to have a material impact in the future.

- Amendments to IFRS 3, Business Combinations Updating a Reference to the Conceptual Framework, to clarify that an acquirer does not recognize contingent assets acquired in a
  - business combination.
- Amendments to IAS 37, Provisions, Contingent Liabilities and Contingent Assets Onerous Contracts, specifying costs an entity should include in determining the "cost of fulfilling" a potential onerous contract.
- Amendments to IAS 16, Property, Plant and Equipment: Proceeds before intended use, prohibiting reducing the cost of property, plant and equipment by proceeds while bringing an asset to capable operations.

#### 3 New standards and interpretations not yet adopted

New standards, interpretations, or amendments that have been issued, or are not yet effective, have not been further described or early adopted, where no material impact is expected on the Corporation's consolidated financial statements.

The IASB has issued the following new standard and amendments to existing standards that will become effective in future years.

- Amendments to IAS 1, Presentation of Financial Statements Disclosure of Accounting Policies, requiring entities to disclose material, instead of significant, accounting policy information.
- Amendments to IAS 1, Presentation of Financial Statements Classification of Liabilities as Current or Noncurrent, clarifying requirements for the classification of liabilities as non-current.
- Amendments to IAS 8, Accounting Policies Changes in Accounting Estimates and Errors, clarifying the definition of "accounting policies" and "accounting estimates".
- Amendments to IAS 12, Deferred Tax related to Assets and Liabilities arising from a Single Transaction, that clarify how companies account for deferred tax on transactions such as leases and decommissioning obligations. The amendments are effective for annual periods beginning on or after January 1, 2023.

The Corporation has not adopted any standard, interpretation or amendment that has been issued but is not yet effective and no material impact is expected on the Corporation's consolidated financial statements. The Corporation will continue to assess the impacts, if any, the amendments to existing standards will have on our consolidated financial statements, but we currently do not expect any material impacts.

(unaudited, thousands of Canadian dollars except share and per share amounts, three and six months ended June 30, 2022 and 2021)

#### 4 Property, plant and equipment

	Land	Buildi	ngs	Laundry Equipment <sup>(</sup>	1)	Office Equipment	Delivery quipment		Computer Equipment	li	Leasehold mprovements	5	Spare Parts	Total
Year ended, December 31, 2021														
Opening net book amount	\$ 4,062	\$ 4	7,214	\$ 108,9	73 \$	230	\$ 9,435	\$	380	\$	36,663	\$	1,703	\$ 208,660
Additions (2)(3)(4)	-	1	6,849	10,20	6	115	1,535		176		46		43	28,970
Depreciation charge	-	(	(5,702)	(10,90	1)	(122)	(2,982)		(258)		(3,660)		-	(23,625)
Effect of movement in exchange rates	(23)		(151)	(21	6)	(1)	(84)		-		(4)		-	(479)
Closing net book amount	\$ 4,039	\$ 5	8,210	\$ 108,06	2 \$	222	\$ 7,904	\$	298	\$	33,045	\$	1,746	\$ 213,526
At December 31, 2021														
Cost	\$ 4,039	\$ 7	8,464	\$ 199,33	7 \$	1,220	\$ 17,738	\$	3,404	\$	60,188	\$	1,746	\$ 366,136
Accumulated impairment losses	-		(207)	(2,11	3)	-	(5)		(14)		-		-	(2,339)
Accumulated depreciation	-	(2	0,047)	(89,16	2)	(998)	(9,829)		(3,092)		(27,143)		-	(150,271)
Net book amount	\$ 4,039	\$ 5	8,210	\$ 108,06	2 \$	222	\$ 7,904	\$	298	\$	33,045	\$	1,746	\$ 213,526
Opening net book amount Additions <sup>(2)(3)(4)</sup>	\$ 4,039	\$ 5	8,210	\$ 108,06			\$ 7,904	\$		\$		\$		\$ 213,526
Opening net book amount	\$ 4,039	\$ 5					\$	\$		\$		\$		\$
Disposals			47	6,58	7	55	1,199 (410)		136		(93)		62	7,995 (410)
Transfers					7	(7)	(410)							(410)
Assets classified as held for sale <sup>(5)</sup>	(627)		(42)		′	(/)								(669)
Depreciation charge	(027)	15	(42) 3,000)	(5,37	<b>4</b> )	(45)	- (1,566)		(120)		(1,690)			(11,792)
Effect of movement in exchange rates	(136)	(-	(883)	(1,19		(13)	(428)		(120)		(1,090)			(2,681)
Closing net book amount	\$ 3,276	\$ 5	4,332	\$ 108,09		212	\$ 6,699	\$	314	\$		\$	1,808	\$ 205,969
At June 30, 2022					_			_				_		
Cost	\$ 3,276	\$ 7	7,248	\$ 203,90		1,235	\$ 17,628	\$		Ş	60,073	Ş	1,808	\$ 368,716
Accumulated impairment losses			(207)	(2,11			(4)		(14)					(2,337)
Accumulated depreciation	-		2,709)	(93,70		(1,023)	(10,925)		(3,213)		(28,837)		-	(160,410)
Net book amount	\$ 3,276	\$ 5	4,332	\$ 108,09	2 \$	212	\$ 6,699	\$	314	\$	31,236	\$	1,808	\$ 205,969

- (1) Included in laundry equipment are assets under development in the amount of \$1,070 (2021 \$4,616). These assets are not available for service and accordingly are not presently being depreciated.
- (2) Total property, plant and equipment additions are inclusive of amounts incurred in the period that are yet be paid, with amounts remaining in accounts payable and accrued liabilities of \$682 (2021 \$873).
- (3) Additions include amounts from the Canadian Division of \$5,745 (2021 \$26,287) and from the UK Division of \$2,250 (2021 \$2,683).
- (4) Includes ROUA additions from the Canadian Division of \$160 (2021 \$16,135), comprised of buildings of \$0 (2021 \$15,205) and vehicles of \$160 (2021 \$930). From the UK Division, ROUA additions were \$881 (2021 \$2,152), comprised of buildings of \$0 (2021 \$1,594) and vehicles of \$881 (2021 \$558). This has resulted in corresponding increases to the lease liabilities in the amount of \$160 (2021 \$16,135) for the Canadian Division and \$881 (2021 \$2,152) for the UK Division.
- (5) Assets classified as held for sale are comprised of land and a building in Cupar, Scotland. A definitive agreement has been reached with an interested party and the sale is expected to be completed in Q3.

(unaudited, thousands of Canadian dollars except share and per share amounts, three and six months ended June 30, 2022 and 2021)

#### 5 Long-term debt

	Prime Rate Loan <sup>(1)</sup>
At January 1, 2021 Net repayment of debt	\$ 40,657 (2,684)
Closing balance at December 31, 2021	\$ 37,973
At January 1, 2022 Net proceeds from debt	\$ 37,973 7,251
Closing balance at June 30, 2022	\$ 45,224

(1) The revolving credit facility is collateralized by a general security agreement, bears interest at prime or the applicable banker's acceptance rate, plus an interest margin dependent on certain financial ratios, with a monthly repayment of interest only, maturing on July 31, 2024. The additional interest margin can range between 0.0% to 1.75% dependent upon the calculated Funded Debt / Credit Facility EBITDA financial ratio, with a range between 0 to 3.25x. The required calculated Funded Debt / Credit Facility EBITDA financial ratio is subject to change based off certain terms and conditions. As at June 30, 2022 the combined interest rate was 4.20% (December 31, 2021 – 2.70%).

On June 30, 2021, the Corporation completed amendments to its existing revolving credit facility, which extended the agreement from July 31, 2022 to July 31, 2024.

Subsequent to June 30, 2022, on July 18, 2022, the corporation completed an amendment to its existing revolving credit facility, which extended the agreement from July 31, 2024 to July 31, 2026.

Under the credit facility, the Corporation is required, among other conditions, to respect certain covenants on a consolidated basis. The main covenants are in regard to its Funded Debt to Credit Facility EBITDA ratio and Total Fixed Charge Coverage ratio. Management reviews compliance with these covenants on a quarterly basis in conjunction with filing requirements under its credit facility. All covenants have been met as at June 30, 2022 and December 31, 2021.

The Corporation has a revolving credit facility of up to \$100,000 plus a \$25,000 accordion of which \$47,517 is utilized (including letters of credit totaling \$2,293) as at June 30, 2022. Interest payments only are due during the term of the facility.

Drawings under the revolving credit facility are available by way of Bankers' Acceptances, Canadian prime rate loans, Libor of UK pounds based loans, letters of credit or standby letters of guarantee. Drawings under the revolving credit facility bear interest at a floating rate, plus an applicable margin based on certain financial performance ratios.

A general security agreement over all assets, a mortgage against all leasehold interests and real property, insurance policies and an assignment of material agreements have been pledged as collateral.

The carrying value of borrowings approximate their fair value as the debt is based on a floating rate, the interest rate risk has not changed, and the impact of discounting is not significant.

The Corporation has incurred no events of default under the terms of its credit facility agreement.

(unaudited, thousands of Canadian dollars except share and per share amounts, three and six months ended June 30, 2022 and 2021)

#### 6 Contingencies and commitments

#### a) Contingencies

The Corporation has standby letters of credit issued as part of normal business operations in the amount of \$2,293 (December 31, 2021 – \$2,389) which will remain outstanding for an indefinite period of time.

Grievances for unspecified damages were lodged against the Corporation in relation to labour matters. The Corporation has disclaimed liability and is defending the actions. It is not practical to estimate the potential effect of these grievances but legal advice indicates that it is not probable that a significant liability will arise.

With the impact of COVID-19, the operations of certain plants have significantly been impacted, and as a result various employees have been furloughed throughout 2020 and into 2021. During 2020 the Corporation recognized a provision of \$1,844 related to restructuring costs through the statement of earnings, with \$682 (December 31, 2021 – \$703) remaining as a current liability on the Corporation's Consolidated Statements of Financial Position.

#### b) Commitments and contractual obligations

#### (i) Utility commitments

The Corporation was committed to estimated natural gas and electricity commitments for the next five calendar years and thereafter as follows:

Remainder of 2022	\$ 6,588
2023	10,457
2024	2,746
2025	2,358
2026	1,495
Subsequent	
	\$ 23,644

#### (ii) Linen purchase commitments

At June 30, 2022, the Corporation was committed to linen expenditure obligations in the amount of \$7,383 (December 31, 2021 – \$12,075) to be incurred within the next year.

#### (iii) Property, plant and equipment commitments

At June 30, 2022, the Corporation was committed to capital expenditure obligations in the amount of \$756 (December 31, 2021 – \$445) to be incurred within the next year.

#### (iv) Trust funds on deposit

The Corporation maintains funds in trust for a customer to facilitate both parties in achieving their shared objectives. These funds are not available for the Corporation's general operating activities and as such have not been recorded in the accompanying Consolidated Statements of Financial Position. As at June 30, 2022, the Corporation held trust funds on deposit in the amount of \$889 (December 31, 2021 – \$814).

(unaudited, thousands of Canadian dollars except share and per share amounts, three and six months ended June 30, 2022 and 2021)

#### 7 Dividends to shareholders

During the three months ended June 30, 2022, the Corporation declared total dividends to shareholders of \$3,227 or \$0.300 per share (June 30, 2021 - \$3,211 or \$0.300 per share). During the six months ended June 30, 2022, the Corporation declared total dividends to shareholders of \$6,441 or \$0.600 per share (June 30, 2021 - \$6,415 or \$0.600 per share).

#### 8 Net change in non-cash working capital items

		Three Mor	nths End	ded	Six Mont	hs End	ed	
		Jun		Jun	ne 30,			
		2022		2021	2022	2021		
Accounts receivable	\$	(6,061)	\$	(6,472)	\$ (1,770)	\$	(7,509)	
Linen in service		(1,429)		337	(2,752)		2,741	
Prepaid expenses and deposits		1,208		260	(370)		93	
Accounts payable and other liabilities (1)		2,279		636	5,693		(1,760)	
Income taxes payable / receivable		(926)		(1,783)	(2,632)		105	
	\$	(4,929)	\$	(7,022)	\$ (1,831)	\$	(6,330)	

Accounts payable and other liabilities, include the net change of accounts payable, accrued liabilities, and current provision, but exclude the net change in non-cash amounts related to the acquisition of property, plant and equipment that have been committed to and (paid) accrued for in 2022 of \$145 and 2021 of (\$172).

#### 9 Financial instruments

The Corporation's financial instruments at June 30, 2022 and December 31, 2021 consist of cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities, lease liabilities, dividends payable to shareholders, and long term debt. The carrying value of accounts receivable, accounts payable and accrued liabilities, lease liabilities, and dividends payable to shareholders, approximate fair value due to the immediate or short-term maturity of these financial instruments. The fair value of the Corporation's interest-bearing debt approximates the respective carrying amount due to the floating rate nature of the debt.

#### **Credit Risk**

As per the Corporation's existing policy for accounts receivable as disclosed in the Corporation's annual Consolidated Financial Statements for the year ended December 31, 2021, the Corporation applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables and contract assets.

To measure the expected credit losses, trade receivables are grouped based on shared credit risk characteristics and the days past due, and with an expected loss rate applied. The historical loss rates are adjusted to reflect current and forward-looking information based on macroeconomic factors affecting the ability of the customers to settle the receivables.

On that basis, the loss allowance as at June 30, 2022 was reviewed by management and adjusted for accordingly based off adjusted historical loss rates, in addition to considering the impact of the COVID-19 pandemic to credit risk and the incremental risk to the hospitality industry. With the COVID-19 pandemic, management has taken extra steps to mitigate the additional credit risk with a detailed review of amounts that are not current. This includes detailed assessments of the recoverability of accounts receivable balances of each customer taking into account historic collection trends, the contractual relationship with the customer and the nature of the customer.

(unaudited, thousands of Canadian dollars except share and per share amounts, three and six months ended June 30, 2022 and 2021)

As discussed under note 1, with the full financial effect of the COVID-19 pandemic being unknown at this time, any estimate of the length and severity of these developments are subject to significant uncertainty, and accordingly estimates of the extent to which the COVID-19 pandemic could result in a material adjustment to our ECL model and therefore the related allowance for doubtful accounts.

#### 10 Related party transactions

The Corporation incurred expenses in the normal course of business for advisory consulting services provided by a Director. The amounts charged are recorded at their exchange amounts and are subject to normal trade terms. For the three months ended June 30, 2022, the Corporation incurred such fees totaling \$35 (2021– \$35). For the six months ended June 30, 2022, the Corporation incurred such fees totaling \$70 (2021– \$70).

#### 11 Segmented information

The Chief Executive Officer ("CEO") is the Corporation's chief operating decision-maker. The Chief Executive Officer examines the Corporation's performance and allocation of resources both from geographic perspective and service type, and has identified two reportable segments of its business:

- 1. Canadian division provides laundry and linen services to the healthcare and hospitality sectors through nine operating divisions located in Vancouver, Victoria, Calgary, Edmonton, Regina, Toronto, Montréal, and Québec City. Management has assessed that the services offered and the economic characteristics associated with these divisions are similar, and therefore they have been aggregated into one reportable segment which operates exclusively in Canada.
- 2. UK division provides laundry and linen services primarily to the hospitality sector, with other sectors including healthcare, manufacturing and pharmaceutical, through six sites which are located in Cupar. Perth. Newcastle. Livingston and Coatbridge.

The aggregation assessment requires significant judgment by management. Economic indicators used by management to assess the economic characteristics are the gross margin and the growth rate of each division.

The CEO primarily uses a measure of EBITDA to assess the performance of the operating segments. In addition, the CEO also receives information about the segments' revenue and assets on a monthly basis.

#### a) Segment revenue

The Corporation disaggregates revenue from contracts with customers by geographic location and customer-type for each of our segments, as we believe it best depicts how the nature, amount, timing and uncertainty of our revenue and cash flows are affected by economic factors.

Sales between segments are carried out at arm's length and are eliminated on consolidation. The revenue from external parties is measured in the same manner as in the consolidated statements of earnings & comprehensive income.

In Edmonton and Calgary, the Corporation is the significant supplier of laundry and linen services to the entity which manages all major healthcare facilities in the region and is contractually

(unaudited, thousands of Canadian dollars except share and per share amounts, three and six months ended June 30, 2022 and 2021)

committed to July 31, 2032. In Vancouver the major customer is contractually committed to March 1, 2027, and in Saskatchewan the major customer is contractually committed to June 1, 2031. For the six months ended June 30, 2022, from these three major customers the Corporation has recorded revenue of \$64,767 (2021 – \$60,030), representing 48.9% (2021 – 59.8%) of total revenue.

	Six Months June 30,		 Six Months E June 30, 20	
Healthcare	\$ 83,623	63.1%	\$ 82,539	82.3%
<u> Hospitality</u>	18,894	14.3%	 6,319	6.3%
Canadian division	\$ 102,517	77.4%	\$ 88,858	88.6%
Healthcare Hospitality	\$ 3,137 26,670	2.4% 20.2%	\$ 3,231 8,200	3.2% 8.2%
UK division	\$ 29,807	22.6%	\$ 11,431	11.4%
Total segment revenue	\$ 132,324	100.0%	\$ 100,289	100.0%

#### b) Segment net earnings and EBITDA

Segment net earnings and EBITDA are calculated consistent with the presentation in the financial statements. The net earnings and EBITDA is allocated based on the operations of the segment, and where the earnings and costs are generated from.

Six Months Ended June 30, 2022	 nadian ivision	UK	division	Total
Net earnings (loss)	\$ 3,098	\$	(1,928)	\$ 1,170
EBITDA	\$ 15,590	\$	1,155	\$ 16,745

	Ca	nadian						
Six Months Ended June 30, 2021	di	ivision	UK	division	Total			
Net earnings (loss)	\$	8,617	\$	(3,572)	\$	5,045		
EBITDA	Ş	22,380	\$	(114)	\$	22,266		

The Canadian division net earnings includes non-cash employee share based compensation expense of \$940 (2021 – \$945).

(unaudited, thousands of Canadian dollars except share and per share amounts, three and six months ended June 30, 2022 and 2021)

#### c) Segment assets

Segment assets are measured in the same way as in the financial statements. These assets are allocated based on the operations of the segment and the physical location of the asset.

The Corporation's cash and cash equivalents are not considered to be segment assets but are managed by the treasury function.

At June 30, 2022	Canadian division		UK	division	Total	
Total assets	\$	252,003	\$	77,674	\$	329,677
Other:  Cash and cash equivalents		-		(4,512)		(4,512)
Total segment assets	\$	252,003	\$	73,162	\$	325,165

At December 31, 2021	Canadian division		UK	division	Total	
Total assets	\$	254,225	\$	78,294	\$	332,519
Other: Cash and cash equivalents		_		(1,110)		(1,110)
Total segment assets	\$	254,225	\$	77,184	\$	331,409

(unaudited, thousands of Canadian dollars except share and per share amounts, three and six months ended June 30, 2022 and 2021)

#### d) Segment liabilities

Segment liabilities are measured in the same way as in the financial statements. These liabilities are allocated based on the operations of the segment. The Corporation's borrowings are not considered to be segment liabilities but are managed by the treasury function.

At June 30, 2022	Canadian division		UK	division	Total		
Total liabilities	\$	126,651	\$	25,628	\$	152,279	
Other: Long-term debt (note 5)		(45,224)		-		(45,224)	
Total segment liabilities	\$	81,427	\$	25,628	\$	107,055	

At December 31, 2021	Canadian division		UK	division	Total		
Total liabilities	\$	123,109	\$	23,009	\$	146,118	
Other: Long-term debt (note 5)		(37,973)		-		(37,973)	
Total segment liabilities	\$	85,136	\$	23,009	\$	108,145	

#### 12 Government Grants

In accordance with IAS 20 Accounting for Government Grants and Disclosure of Government Assistance, the government grants have been recognized on the Corporation's consolidated statements. During the six months ended June 30, 2022, \$0 (2021 - \$4,574) of government grants were offset to operating expenses which includes, wages and benefits of \$0 (2021 - \$3,138), delivery of \$0 (2021 - \$1,123), and corporate costs of \$0 (2021 - \$313). \$0 of government grants have been collected in the current year.

#### 13 Subsequent events

#### a) Dividends

On July 15, 2022, the Board declared an eligible dividend of \$0.1000 per common share of the Corporation payable on August 15, 2022 to shareholders of record on July 30, 2022.

On August 8, 2022, the Board declared an eligible dividend of \$0.1000 per common share of the Corporation payable on September 15, 2022 to shareholders of record on August 31, 2022.